

JOSEPH R. MARCONI

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SERVICE AREAS

Business Litigation
Commercial Transactions
Employment Law
Professional Liability

INDUSTRY SECTORS

Retail



Joseph R. Marconi is chairman of Johnson & Bell's Board of Directors. He also serves as chair of the Business Litigation group and Professional Liability group. He handles and supervises complex civil litigation, including real estate and commercial disputes, professional liability and employment law.

Mr. Marconi successfully tries cases to verdict for various professionals including attorneys, accountants, appraisers and brokers. He prosecutes and defends cases involving trade secrets, unfair competition, trademark and patent infringement. In addition, he has extensive experience with a wide range of real estate litigation, both in court and in arbitration, including disputes over purchase agreements, partnership agreements, management agreements, construction and lease disputes. He has represented a variety of lenders, other lien holders and property owners in foreclosures and workouts. His cases have involved the duties and obligations of directors and officers to their corporations, their shareholders and their creditors, as well as successful defenses for business clients from class actions by consumers. Mr. Marconi's experience also extends to areas of estate, trust and guardianship litigation.

He is a member of the Lawyers Committee of the <u>National Center for State Courts</u>, which works to improve the administration of justice through leadership and service to the state courts. The Illinois Supreme Court appointed Mr. Marconi to be an adviser to the Judicial Conference Committee on discovery which worked on the E-discovery amendments to the Illinois Supreme Court Rules. His accolades are numerous, including: The John Marshall Law School "Distinguished Service Award,"



Illinois Super Lawyers in Business Litigation and the "Excellence in Business Litigation" honor from Chicago Magazine. Mr. Marconi has also been recognized by The Best Lawyers in America in 2019, 2020, and 2021.

Mr. Marconi is a regular contributor to the *ISBA Mutual Liability Minute* publication. He is admitted to practice in Illinois, Indiana and Wisconsin.

ADMISSIONS & EDUCATION

ADMISSIONS

Indiana Supreme Court

Illinois Supreme Court

U.S. Court of Appeals, Seventh Circuit

U.S. District Court for the Northern District of Illinois

U.S. Supreme Court

U.S. Tax Court

Wisconsin Supreme Court

EDUCATION

The John Marshall Law School, J.D., 1976

Iowa State University, B.S., 1972

AFFILIATIONS

Former member of the board of directors of ALFA International

American Bar Association

Illinois State Bar Association

Lawyers for Civil Justice

Iowa State Lettermen's Club

Wisconsin State Bar Association

National Italian American Foundation

National Center for State Courts

HONORS

"Excellence in Business Litigation" award by Chicago Magazine in 2011

The John Marshall Law School "Distinguished Service Award"

Illinois Super Lawyers in Business Litigation 2004-2024

Leading Lawyers 2004-2022

The Best Lawyers in America 2019-2023

All Big 8 Conference Academic Football Team

CLIENT RESULTS



Appellate Court Affirms Dismissal of \$2M Malpractice Claim Against Matrimonial Law Firm

Marconi Secures Dismissal with Prejudice of Multi-Million Dollar Malpractice Lawsuit Against Matrimonial Law Firm

Marconi, Malarkey Complete TIC Transaction that Exceeds \$85M in Value

Appellate Court Reverses Bench Trial Award on Plaintiff's Statutory Wage and Hour Claims Against Non-Profit Religious Organization

Chicago Law Firm, Partner Cleared in Dispute Over \$5.75M Investment Scam

Marconi, Malarkey Close Contentious Real Estate Transaction at Nearly Triple the Initial Valuation

Serial Litigant Fails Again in Legal Malpractice Lawsuit

Marconi, Pioli and Jalalpour Obtain Summary Judgment in \$19M Legal Malpractice Case

Marconi, Pioli and Ryndak Secure Defense Verdict in \$4M Patent Infringement and Trade Secret Case

Marconi, Ryndak Defeat \$1.7M Finder's Fee Claim

Marconi, Jalalpour Secure Defense Verdict for Client Facing Malpractice Charge

Marconi and Pioli Successfully Represent Real Estate Lawyers in Malpractice Action

Marconi Earns Directed Verdict in Legal Malpractice Lawsuit

Shareholder Derivative Action

Marconi and Pioli Receive Favorable Defense Verdict in Breach of Contract Case Seeking \$2.5 Million

Marconi Obtains \$1.5 Million Settlement Against Big Five Accounting Firm

Trade Secrets Dispute

Appellate Court Affirms "Not Guilty" Verdict in \$19M Legal Malpractice Case

Marconi, Pioli Prevail in \$17 Million Legal Malpractice Case Against Real Estate Law Firm

Defense Verdict in Legal Malpractice Dispute; Plaintiff Sought \$19 Million

<u>Directed Verdict in Favor of Two Real Estate Appraisers</u>

<u>Defense Verdict in Favor of Law Firm that Handled Sale of Internet Business</u>

Intellectual Property Dispute

Unfair Competition and Trademark Infringement Dispute

PRESENTATIONS & PUBLICATIONS

PRESENTATIONS

Mr. Marconi is a frequent lecturer on topics pertaining to business litigation, tort reform, and legal and accounting malpractice. These include:

Legal Malpractice Update, 1994-1996 for the defense counsel panel of the ISBA Mutual Insurance Company

Accountants Liability, during the Illinois State Bar Association's Midyear Meeting, 1995

The Role of Experts in Defending an Accountant, during the 1995 Annual Litigation Services Conference of the Illinois CPA Society/ Foundation

Autopsy of a Runaway Discrimination Verdict: Changing Hindsight to Foresight, during a conference of the Labor & Employment Practice Group of ALFA International, 2001

Trade Secrets, the Business Litigation Practice Group of ALFA International, 2002

Discovery, Document Retention and E-Discovery in a Post-Enron World, ALFA International, 2005



What Keeps General Counsel Up At Night, ALFA International, in 2008

Ethics and E-Discovery, ALFA International, in 2008

Keeping Economic Damages Down: Advanced Application of Basic Concepts, ALFA Business Seminar, 2011

Ethical and Legal Obligations of a Corporate Director, ISBA Mutual Insurance Company, 2011

Agents and Brokers Professional Liability, ALFA International, 2011

Ethical Issues in Family Law Practice, panel discussion at the American Academy of Matrimonial Lawyers, Illinois chapter, 2011. Mr. Marconi's co-presenter was Donald C. Schiller of Schiller, DuCanto & Fleck, LLP. The panel included Judges Edward R. Jordan, Naomi H. Schuster, Mark J. Lopez, all of the Circuit Court of Cook County, Domestic Relations Division.

Speaker at Lloyd's library in London, England regarding the financial meltdown and Dodd and Frank financial reform law and their impact on business professional liability.

OTHER SPEECHES GIVEN INCLUDE

Tort Reform - What Does it Mean for Legal and Accounting Malpractice, ISBA Law Ed, 1995

Third Party Practice, ISBA Law Ed, 1994

Lost Profits, Moorman, Punitive Damages, Consequential Damages, for the Chicago Bar Association in 1993 and 1995

Initial Case Evaluation and Development of Legal Theories, Chicago Bar Association, 1994

Pleading and Proving Damages, Defenses of Mitigation of Damages and Fraud in the Inducement, Lost Profits, Moorman, Punitive Damages, Consequential Damages, Chicago Bar Association, 1993

PUBLICATIONS

The GST Trust Tax Trap, ISBA Mutual Liability Minute, August 2016

Know Your Adversary: Rules for Claims Against Federally Funded Health Centers, ISBA Mutual Liability Minute, August 2015

Protection Reflection: The Supreme Court Rules Allow Partners to Limit Their Liability, Johnson & Bell, May 2015

Debt Collectors Beware: Venue Provision oh FDCPA Reinterpreted, Johnson & Bell, September 2014

Hacker Prevention: Keeping Client Sensitive Electronic Information Confidential, Johnson & Bell, July 2014

Not Only Shareholders Get Pierced, Johnson & Bell, June 2014

Illinois Appellate Court Confirms Lender's Remedies in Mortgage Foreclosure Action, Johnson & Bell, April 2014

Illinois' Limited Liability Is Unlimited, Johnson & Bell, March 2014

Dead Men Tell No Tales, But Their Agents Might, Johnson & Bell Business Newsletter, 2013

Appealing An Administrative Ruling: The Basics

Are Communications With A Jury Consultant Privileged Communications?

Belay That Order

Cta? Cya!



Debt Be Not Proud

Electronic Discovery: Dealing with Disclosure of Metadata, Vol. 7 No. 1, Illinois Bar Journal (2009)

Illinois E-Discovery: Looking For Highway Signs

ISBA Mutual Updates: Errata: The Illinois Supreme Court Accepts And Does Not Remand Piagentini II

ISBA Mutual Updates: Piagentini To Get A Hudson Makeover And The Metropolitan Transit Authority Becomes Unnoticeable

New Supreme Court Ruling Serves As Warning for Lawyers To Think About Res Judicata Consequences Before Voluntarily Dismissing Claims, April 2008

Pitfalls of Pattern-alism

Pitfalls of Pattern-alism: Part II

Protecting The Privilege Of Attorney Investigations

Stamping Out Real Estate Fraud: Amendments To The Illinois Notary Public Act

Statute of Limitations

The Curious Case of the Arbitrators Who Did Not Arbitrate

The Federal Rules They Are A-Changin'

The Frying Pan and the Fire: Attorneys Exploiting the Attorney Exemption in the Mortgage Rescue Fraud Act Might Get Burned

Tolling Agreements: A Trap For the Unwary

What Goes Around, Qualcomms' Around

In "Eligible" IOLTAs We Trust