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# Johnson & Bell — A Company's Best Friend

Johnson & Bell, Ltd. keeps decisions simple. The attorneys analyze the case, put a value on it and volley that to the other side.

If the other side doesn't agree, it's time to go to trial.

That may sound like a take-no-prisoners stance, and it is. These attorneys believe in their clients, their cases and their courtroom talents. This is a mid-size, full-service practice. While some of Chicago's big firms may have one or two lawyers with trial experience, at Johnson & Bell, virtually all the firm's lawyers are trial attorneys.

That's not to say Johnson & Bell's lawyers won't negotiate. They do — while preparing for trial. "We're the trial firm for businesses," says Jack Childers, firm Vice President. "If you want the best settlement possible, the other side has to know you're capable



of picking a jury and taking your case to verdict."

The firm practices in a wide variety of areas, including contract disputes, defamation, trade secrets, restrictive covenants, directors' and officers' liability, construction litigation, class action, trucking matters, catastrophic injuries, medical malpractice, insurance coverage and others. "We also have a successful appellate department," Childers says.

Johnson & Bell, Ltd. brings efficiencies to the table, holding down client costs. For example, where other firms might put four or five lawyers on a case, Johnson & Bell normally assigns one senior attorney and one associate. "Our clients come to us because we are excellent trial lawyers. They stay with us because we provide value," President Bill Johnson says. "We are the trial law firm for the sophisticated buyer of legal services."

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— Bill Johnson, President



From left: Marilyn Reidy, Joe Carini, Jon Goken, Rick Hammond, Pat Morris, Joe Marconi, Bob Burke, John Bell, Chris Carlos, Peggy Unger and Matt Johnson

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